

# My Why

***It's not all about sales dollars for me ....it's about helping people. I love helping people move smoothly through life's transitions!***

TRANSITION is the common denominator in every real estate transaction; upsizing, downsizing, new job, new town, more independence, less independence, and more. These transitions can be exciting and fun, but they can also be traumatic and overwhelming. I do whatever I can to relieve the stress and anxiety.

I help clients move across town, across state, even across country, into assisted living, into more independent living, and buy property to build a dream home. It doesn't matter to me if it's \$70k to \$1M+. There's a perfect home for you....let's go find it.



What makes me different than the other real estate agents you know?

## What My Clients Say

"The service Charlotte Well's provided was outstanding. She made me feel I was her only client and was always eager to promptly and clearly answer my questions."

Anonymous, Buyer

"Charlotte was amazing and I will refer anyone in the area to her. She was very freindly, responsive, and went above and beyond...even in the most challenging situation."

Stef Storseth, Buyer

"Even though I live out of town, everything I did see and heard from my sister, Charlotte went above and beyond in her realtor duties."

Sharon Johnson, Daughter of Seller

"We appreciated the outstanding service Charlotte provided us. She is a great listener, communicator and always available to answer our questions. Thank you for the amazing work in seeing us through both of our real estate transactions!"

Les and Amy Nelson, Seller & Buyer

"Charlotte started as our realtor during the 2020 craziness. Despite all the perfect houses she found for us during that time, we did not pull the trigger on one for quite a while. She kept it together, was very professional, and even worked with us while she was on vacation, including sending us listings and arranging showings. She never stopped working to find "the perfect one."

Travis and Jamie Thomas, Buyer & Seller

"My 91-year-old mother and I worked with Charlotte to sell my mother's house this past January. Charlotte was great. She made things simple, explained things well, walked my mom through the process and details and gave us good recommendations for movers, etc. I don't think things could of gone any better."

T. Lavender, Seller

"Charlotte was great. She made everything easy, explained things well and walked me through documents and signing. She was helpful no matter what my questions were. I highly recommend her."

Billie Lauerman, Seller